

BYOQ: Bring Your Own ?'s

We'll get started in a couple of minutes

- **Housekeeping**
- **Introductions**
- **Top 5 FAQ's**
- **BYOQ: Bring Your Own Questions**
- **Wrap Up**



Type your questions into the Q&A box at the bottom of your screen.

Linsey LaPlant, MS, RDN Regional Sales Manager at Health-e Pro

- Former Washington State program reviewer
- Worked as a Dietitian Manager in a large school district nutrition department
- Enjoys helping CN operators run efficient, compliant, profitable programs

Lynn Shavinsky, SNS, Regional Sales Manager at Health-e Pro

- Degree in Nutrition from Penn State University
- FS Director in schools in three states over 16 years: WA, CA, CT
- Experience with all types of meal service (incl. summer feeding, child care, central kitchens)
- Health-e Pro for 7 years

Sandra Meister, Customer Success Coach at Health-e Pro

- Registered Dietitian with over 10 years experience in public health
- Former Child Nutrition Manager for a large school district in Texas
- Enjoys the 'lightbulb' moments when training first time Health-e Pro users.

Renelle Leinbach, SNS, Customer Success Coach at Health-e Pro

- Spent 8 years doing Administrative Reviews for SBP/NSLP programs in 7 states.
- Helped hundreds of schools manage their programs in multiple softwares.
- Enjoys connecting with such a wide variety of personalities and customers across the US.

Question 1: How do I create a menu with the flexibility for different serving styles? Can I create a menu that will work for different settings instead of creating separate menus?



Top 5 FAQ's at Health-e Pro

Curbside Pick Up Meal

Macaroni & Cheese
With
Cornbread, WG
Baby Carrots
Raisins

In Person Meal- Hybrid A

Spaghetti and Meat Sauce
(Ground Beef and Ground
Pork)
with
Garlic Bread Stick
Whole Kernal Corn
Broccoli Florets
Fresh Red Apple Slices

Milk

1% Milk
Fat Free Chocolate Milk

08

Curbside Pick Up Meal

WG Egg Salad Sandwich
Side Salad
Cherry Tomatoes
Fresh Grapes
Ranch Dressing

In Person Meal- Hybrid B

Popcorn Chicken Bites
Mashed Potatoes
Sliced Peaches

Milk

1% Milk
Fat Free Chocolate Milk

09

Curbside Pick Up Only Today

Chicken Fajita Taco
Or
Bean & Cheese Burrito
With
Side Salad
Cucumber Slices
Refried Beans
Roasted Fajita Vegetables
Mixed Fruit

Milk

1% Milk
Fat Free Chocolate Milk

10

Curbside Pick Up Meal

Grilled Chicken Sandwich
Celery Sticks
Fresh Red Apple Slices
Ranch Dressing

In Person Meal- Hybrid A

Seasoned Beef French Dip
Sandwich
French Fries
Side Salad
Pineapple Tidbits

Milk

1% Milk
Fat Free Chocolate Milk

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Curbside Pick Up Meal

Pepperoni Pizza Wedge
Baby Carrots
Side Salad
Applesauce
Ranch Dressing

In Person Meal- Hybrid B

Vegetarian Chili
With
Cornbread, WG
Baked Potato
Watermelon Chunks

Milk

1% Milk
Fat Free Chocolate Milk

12

Select a Language

Select Language

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FREE
MEALS

THROUGH SCHOOL YEAR



CURBSIDE
PICKUP



Pick up hours 11am-1pm

CLASSROOM
FEEDING

Question 2: How can I maintain compliance during this time? What if I have an Administrative Review coming up?

Sandwich, Biscuit, WG, Breaded Chicken, IW (#6625)



This sandwich provides a great meal option for both breakfast and lunch! It provides 1 protein equivalent and 2 grain equivalents.

General Specifications

Pack: 96/3.2 oz
 Kosher: No
 Shelf Life: 2 hours at ambient. 365 days frozen.
 Status: Available

SCHOOL SPECIFICATIONS

Nutritional Ratio: 37-12-1

Protein Equivalents: 1.0
 OZ Grain Equivalents: 2.0
 Whole Grain: 26.3g, 75%
 Enriched Flour: 8.84g
 Combined Flour 35.14g

INGREDIENTS

WG Biscuit: Whole Wheat Flour, Water, Enriched Flour (Wheat Flour,



Nutrition Facts	
Serving Size 3.2 oz (91g), 1 Sandwich	
Amount Per Serving	% Daily Value
Calories 220	
Calories from Fat 80	
Total Fat 9g	14%
Saturated Fat 3g	15%



Formulation Statement for Documenting Grains in School Meals Required Beginning SY 2013-2014 (Crediting Standards Based on Grams of Creditable Grains)

School Food Authorities (SFA) should include a copy of the label from the purchased product package in addition to the following information on letterhead signed by an official company representative. Grain products may be credited based on previous standards through SY 2012-2013. The new crediting standards for grains (as outlined in Policy Memorandum SP 30-2012) must be used beginning SY 2013-2014. SFAs have the option to choose the crediting method that best fits the specific needs of the menu planner.

Product Name: Sandwich, Biscuit, WG, Breaded Chicken, IW Code: 6625
 Manufacturer: Bake Crafters Food Company Serving Size: 3.2 oz.
(see dough weight may be used to calculate creditable grain amount)

- Does the product meet the Whole Grain Rich Criteria: Yes No
(Refer to SP 30-2012 Grain Requirements for the National School Lunch Program and School Breakfast Program.)
- Does the product contain non-creditable grains: Yes No if yes: The product contains: < 3.99g of non-creditable grains
(Products with more than 0.24 oz. equivalent or 3.99 grams for Groups A-G or 6.99 grams for Group H of non-creditable grains may not credit towards the grain requirements for school meals.)
- Use Policy Memorandum SP 30-2012 Grain Requirements for the National School Lunch Program and School Breakfast Program: Exhibit A to determine if the product fits into Groups A-G (baked goods), Group H (cereal grains) or Group I (RTE breakfast cereals). (Different methodologies are applied to calculate servings of grain component based on creditable grains. Groups A-G use the standard of 16 grams creditable grain per oz. eq. Group H uses the standard of 28 grams creditable grain per oz. eq. and Group I is reported by volume or weight.) Indicate to which Exhibit A (Group A-I) Product Belongs: B

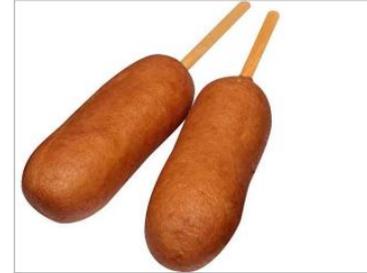
Description of Creditable Grain Ingredient*	Grams of Creditable Grain Ingredient per Portion†		Gram Standard of Creditable Grain per oz. equivalent † (16g or 28g) - B	Creditable Amount A + B
	A	B		
Whole Wheat Flour	18.12	16	1.13	
Enriched Flour	16.27	16	1.02	
Total Creditable Amount*				2.15

*Creditable grains are whole-grain meal/flour and enriched meal/flour.
 †Serving size (16g or creditable grain in formula). Please be aware that serving sizes other than grams must be converted to grams.
 ‡Standard grams of creditable grains from the corresponding Group in Exhibit A.
 Total Creditable Amount must be rounded down to the nearest quarter (0.25) oz. eq. Do not round up.
 Total weight (per portion) of product as purchased: 3.2 oz.
 Total contribution of product (per portion): 2.0 oz. equivalent

I certify that the above information is true and correct and that a 3.2 ounce portion of this product (ready for serving) provides 2.0 oz. equivalent Grains. I further certify that non-creditable grains are not above 0.24 oz. eq. per portion. Products with more than 0.24 oz equivalent or 3.99 grams for Groups A-G or 6.99 grams for Group H of non-creditable grains may not credit towards the grain requirements for school meals.

Signature: Michael Byrd Michael Byrd
 Date: 7/31/17 President

Top 5 FAQ's at Health-e Pro



STATE FAIR

Corn Dog

TURKEY BREADED 4 OZ COOKED FROZEN W/ STICK
9039843



48/4 OZ

\$31.84 / CS

Product Description

Manufacturer: TYSON FOODS INC-HBC, Mfr. Product # 10000009488

Additional Description

MADE WITH TURKEY HOT DOGS. FOR A FIRM TEXTURE WITH LOWER FAT. COATED WITH OUR SIGNATURE, HONEY-SWEETENED, FINE GRIND CORN BREAD BATTER. GREAT GOLDEN BROWN APPEARANCE WITH LESS CRACKING. HAND-HELD CONVENIENCE. EASY AND FUN TO EAT; GREAT FOR A VARIETY OF APPLICATIONS.

Ingredients

BATTER: WATER, ENRICHED WHEAT FLOUR NIACIN, REDUCED IRON, THIAMINE MONONITRATE, RIBOFLAVIN, FOLIC ACID, SUGAR, ENRICHED CORN MEAL NIACIN, IRON, THIAMINE MONONITRATE, RIBOFLAVIN, FOLIC ACID, CONTAINS 2 OR LESS: LEAVENING SODIUM ACID PYROPHOSPHATE, SODIUM BICARBONATE, MODIFIED WHEAT STARCH, SOYBEAN OIL, SALT, HONEY SOLIDS WHEAT STARCH, CALCIUM STEARATE, ARTIFICIAL FLAVOR, ONION POWDER, DRIED WHOLE EGG, NONFAT DRY MILK. COOKED IN VEGETABLE OIL. TURKEY FRANK, NATURAL HICKORY SMOKE FLAVOR ADDED; MECHANICALLY SEPARATED TURKEY, WATER, CORN SYRUP, CONTAINS 2 OR LESS: SALT, FLAVORINGS, DEXTROSE, POTASSIUM LACTATE, SODIUM DIACETATE, ASCORBIC ACID VITAMIN C, NATURAL HICKORY SMOKE FLAVOR, EXTRACTIVES OF PAPRIKA, SODIUM NITRITE.

Product Information

Class: 32 - PROCESSED MEAT

Category: 252 - HOT DOGS & CORN DOGS

Group: 2109 - CORN DOGS, BAGEL DOGS, PRETZEL DOGS, FROZEN

Question 3: How can I increase participation when school is hybrid or remote?

1. Parent Surveys
2. Promote your program
 - a. District Social Media Outlets
 - b. My School Menus
3. Accessibility to Parents/Students
4. Partnerships within the Community



Question 4: What numbers should I track to help guide my discussions with school administration? How do I make people understand the impact this has had on my department?



Question 5: What do you recommend for staffing, staying healthy, and keeping everyone motivated?



BYOQ: Bring Your Own Questions

What questions do you have for our experts?



Thank you for joining us!

